All-round expertise in real estate

<u>Grossmann & Berger GmbH</u> is a leading real estate service provider in the residential and commercial segment. With their extensive expertise, the team covers the entire real estate service spectrum. Together, they can tap into more than 90 years of knowledge as they go about their work.

Headquartered in Hamburg, Grossmann & Berger Immobilien is also represented in the greater Hamburg area, in Berlin, and on the island of Sylt.

Grossmann & Berger is a part of the HASPA Group and a founding member of the Germany-wide commercial real estate network <u>German Property Partners</u> (GPP).

Together with E & G Immobilien and Reese Immobilien Consulting, the company forms the <u>Grossmann &</u> <u>Berger Gruppe</u>, one of the top-performing service providers in the German real estate market, with 25 locations nationwide, including Stuttgart and Munich, and some 250 employees.

Grossmann & Berger offers a full range of services in the following sectors of the industry:

- Advisory service
- Letting commercial properties (offices/practices, shops/restaurants, industrial/logistics premises)
- Sale of office blocks, commercial business premises and multi-family homes
- Property and development project optimization
- Selling and letting residential real estate
- Consultancy for developers, marketing and buyer management services for new-build developments
- Capital investments (subdividing properties, holiday homes, serviced apartments)
- Premium real estate
- Real estate valuation
- Research

As a member of Grossmann & Berger Gruppe, GPP and due to the cooperation with further partners,

Grossmann & Berger offers the following services as well:

- Corporate real estate management (CREM)
- Banking and financial services
- Equity financing for development projects
- Fund and asset management
- Property management



Grossmann & Berger

Through its long-standing contacts with local government and business circles, Grossmann & Berger is intimately acquainted with real estate development activity in its regions and can readily find the suitable partner for most projects.

Knowledge of the market and representative data gathered by the company's research team is regularly distilled into <u>analyses for customers</u>, <u>market surveys and price trends</u>.

Grossmann & Berger takes greatest care to ensure its real estate brokers are well-qualified and have a thorough knowledge of their region, in order to provide the best possible consultancy service to clients. The company therefore has a policy of ongoing further training for its staff.

As an employer, Grossmann & Berger also believes in a spirit of partnership, which is why its team members remain loyal to the company for many years.

That is our basis for establishing long-term, trustful client relationships.

Hamburg, January 2024